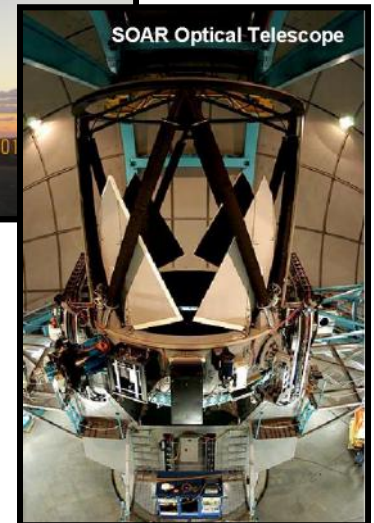


GENERAL DYNAMICS

C4 Systems

Products • Service • Solutions



General Dynamics Corporation

Aerospace

- Gulfstream
- Jet Aviation



Information Systems & Technology

- **C4 Systems**
- Advanced Information Systems
- Information Technology



Marine Systems

- Bath Iron Works
- Electric Boat
- NASSCO



Combat Systems

- European Land Systems
- Land Systems
- Ordnance and Tactical Systems



General Dynamics C4 Systems: Resources

Employees Worldwide

- Over 83 Major Locations in 19 Countries
- Approximately 7500 Employees
- Arizona: Over 2000 Employees
- Massachusetts: Over 1100 Employees
- Canada: Over 900 Employees
- United Kingdom: Over 450 Employees
- Page Europa: Over 140 Employees

Industry Certifications

- CMMI® Level 5 rating (CMMI for Development plus Integrated Product and Process Development)
- AS9100C Certified Quality Management System - Aviation, Space and Defense
- ISO 9001:2008 Certified Quality Management System
- ISO 14001:2004 Certified Environmental Management System
- OHSAS 18001:2007 Certified Occupational Health and Safety Management System
- OSHA VPP STAR site (Arizona)

C4S Programs Business

Markets Served

Government

- Military
- Intelligence
- Satcom Infrastructure & Networks



Commercial

- Satcom Infrastructure & Networks
- User Terminals



Scientific

- Astronomy
- Space Exploration



GENERAL DYNAMICS
SATCOM Technologies

Programs Business

Scientific

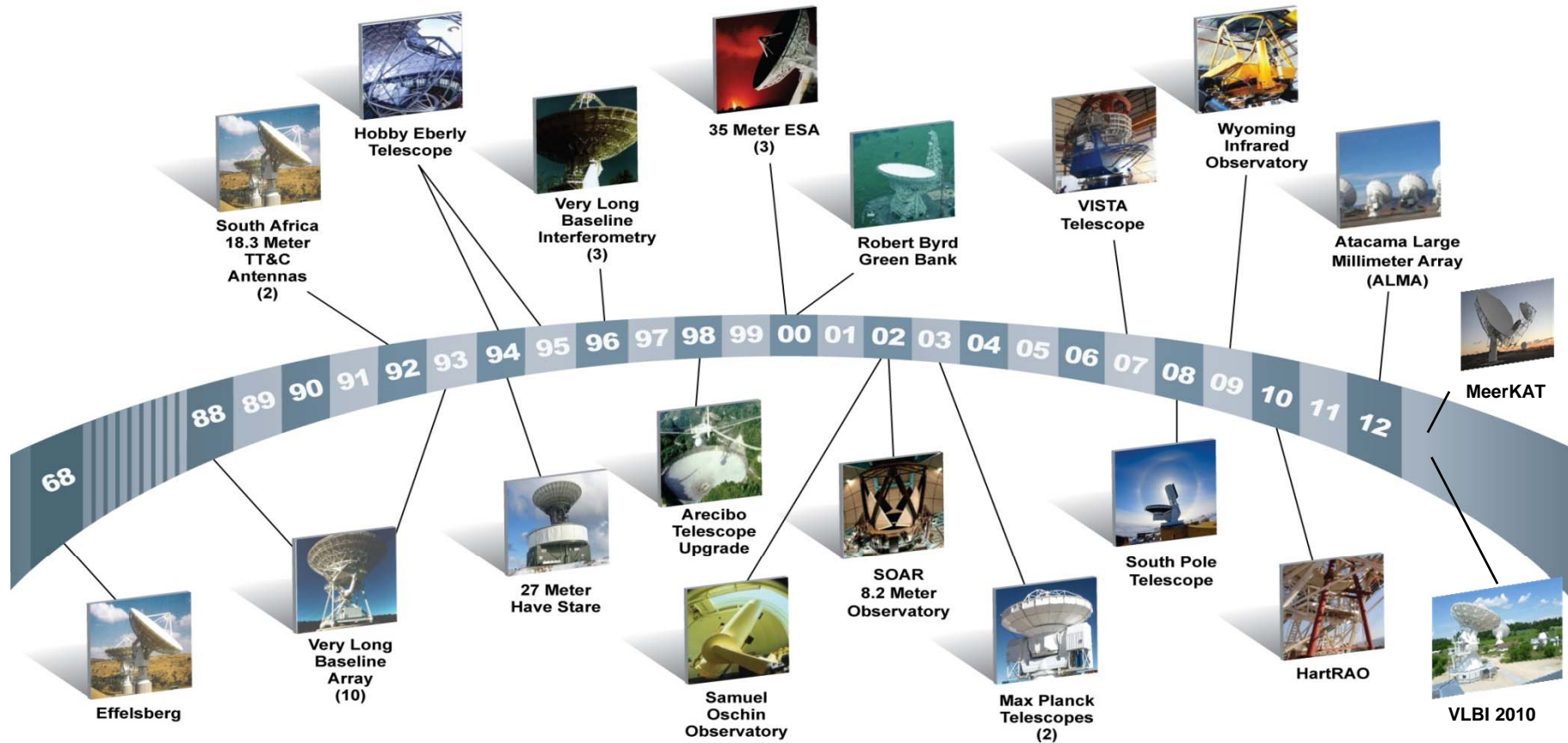
Our offerings to the Scientific Market for Astronomy and Space Exploration include:

- Radio Telescopes Pedestals and Positioners
- Optical Telescopes Pedestals and Positioners
- Telescope Domes and Facilities
- Large Communication Antennas
- Telescope Retrofits and Upgrades
- Optical Instrument Test Assemblies
- Concept / Design Studies



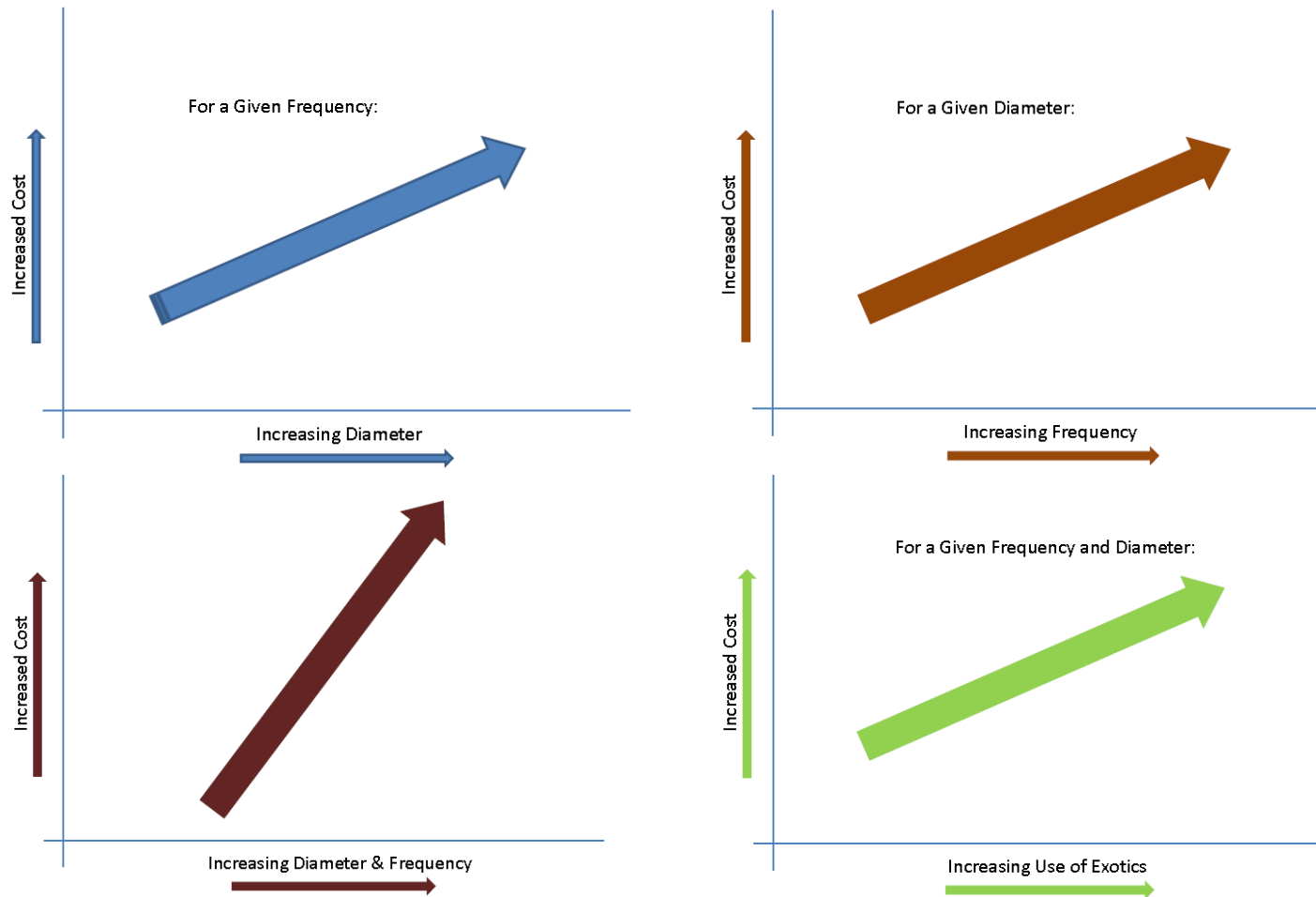
GENERAL DYNAMICS
SATCOM Technologies

C4S Legacy Telescopes



Past Performance Timeline
Legacy Produces Better Telescopes

Design & Cost Drivers



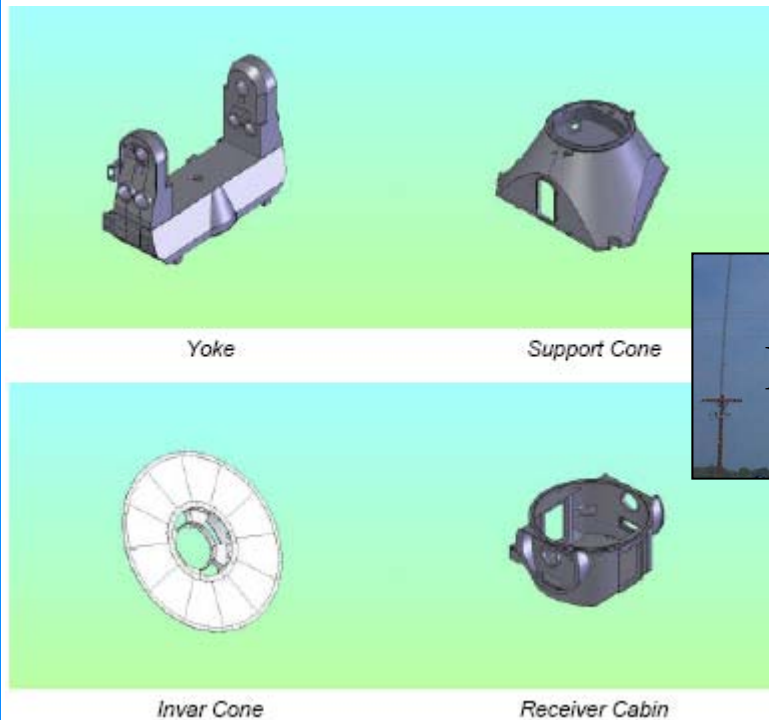
Integration & Logistics

SHIFT FROM A ONE OF A KIND, ONE-OFF UNIT TO A PRODUCTION PHILOSOPHY

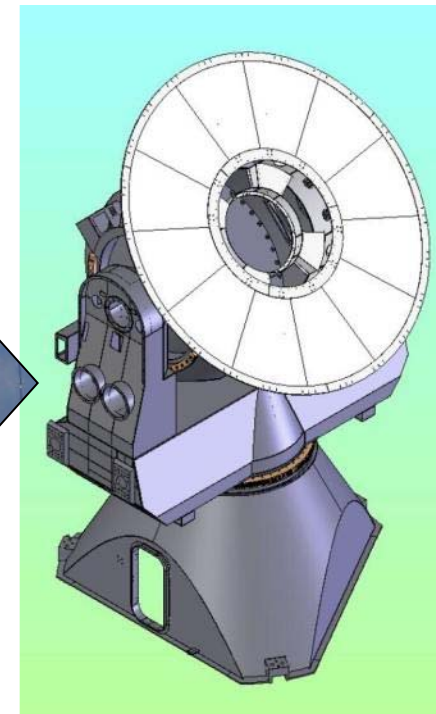
- Material Resource Planning
- Supply Chain Management
- Multi-Point Production
- Fabrication Oversight, Monitoring and Quality Assurance
- Freight and Transportation
 - Permits
 - Freight Consolidation
- Modular Integration
- Mature Process Management
- Balanced Crew Expertise and Leveling – Experienced Field Assembly

These Aspects of a Project Are Significant COST and SCHEDULE DRIVERS

ALMA Pedestal Integration & Logistics



Fabrication



Assembly
and Integration



Receiver
Cabin #12

Invar
Cone #10

Receiver
Cabin #11

Support
Cone #12

Invar
Cone #11

Yoke #11

Support
Cone #11

Receiver
Cabin #10

Yoke #10

Support
Cone #10

ALMA Pedestal Integration & Logistics

- Unit #1 Assembly



Pedestal Rotated, Positioned
in Shipping Skid



Permit Load Departing Kilgore



Pedestal Prepared for
Final Loading



Pedestal Loaded on Vessel

Factory Integration and Test

SOAR and VISTA



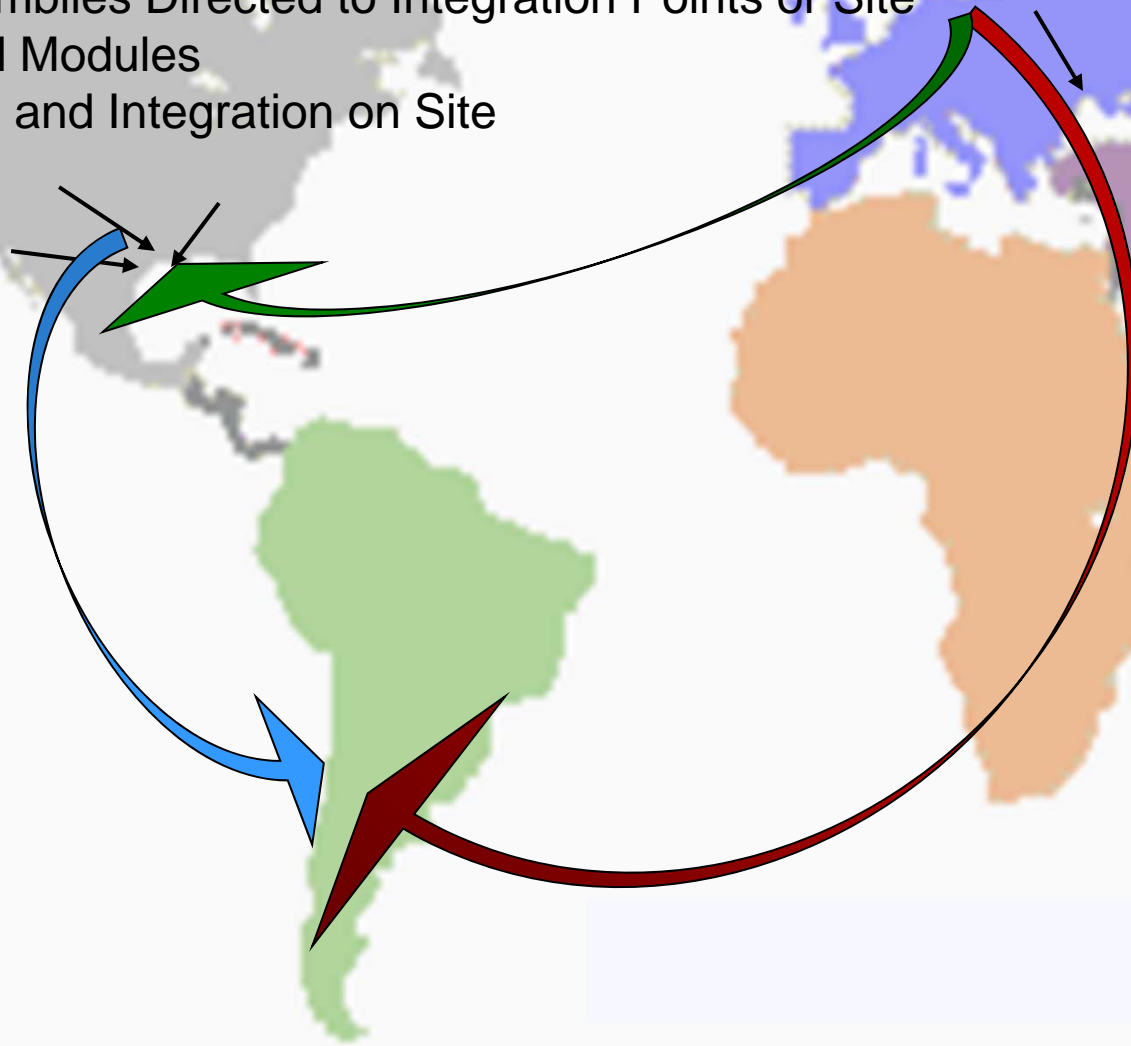
- ◆ SOAR – 4.2 Meter; f 1.6:1
- ◆ Meets or exceeds all performance requirements



- ◆ VISTA – IR and visible light survey telescope
- ◆ British customer PPARC; end user is ESO at the Paranal

ALMA Transportation Plan

- Raw Materials
- Sub Assemblies Directed to Integration Points or Site
- Integrated Modules
- Receiving and Integration on Site



Considerations for the Specification

1. Do Not Compromise Performance, Yet **Avoid Over-Specifying**:
 - A. Take Advantage of Control and Servo Modeling Technology and Error-Correction Parameters to the Fullest Extent (e.g., pedestal tilt, non-orthogonalities) so as to **Avoid Over-Constraining** the Design
 - B. Minimize Constraints Upon Axis Intersections and Other Geometric Conditions
2. **Avoid Specifying a Solution**
 - A. Instead, **Define the Problem / Performance**, Then Let Industry Choose the Best Technologies and Implementation Approach to Propose a Cost Effective Solution.
 - B. Capitalize on Inherent Stiffness and Masses

Questions?

